

Business Director (Texas)
Embry-Riddle Aeronautical University

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Posted Apr. 13, 2018, expired Aug. 13, 2018

Job Title Business Director (Texas)

Department

Institution Embry-Riddle Aeronautical University
Fort Worth, Texas

Date Posted Apr. 13, 2018

Application Open until filled

Deadline

Position Start Available immediately

Date

Job Categories Director/Manager

Academic Field(s) Business - General

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Job Description

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Embry-Riddle Aeronautical University's Worldwide Campus is looking to hire a part time Business Manager in Northern Texas who is responsible for increasing corporate business development and relations which lead to formal training contracts, education agreements, and increased student enrollments. The goal is to diversify and grow Worldwide's Northern Texas revenue stream. Responsibilities Include: Liaise and negotiate on ERAU's behalf with corporate HR departments, OEMs, civic associations and government entities, leading to revenue-generating training contracts, education agreements, etc. Establish contact with target entities relating to aviation in North Texas. Upon execution of contracts, services will be provided by the Ft. Worth - Alliance Campus, or appropriate ERAU department(s), campus(es), etc. Supervise and initiates ERAU-Worldwide business development and corporate/industry relations in North Texas, presiding over the transition from business prospect to business customer. He/she directs and ensures seamless delivery of contract services via appropriate ERAU-WW channels.

Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

Please see the job description for contact details pertaining to this university job announcement.